

**BILMAR NURSERIES, INC.
26 BILMAR BLVD.
PLEASANT VALLEY, NY 12569**

**Nursery Phone & Fax (845) 635-3206
Accounting Office Phone & Fax (845) 635-2260
Sales Yard Manager Scott Case Cell Phone (845) 629-6650
Nursery Manager Bryant Rawls Cell Phone (845) 590-3337**

Dear Customer,

We would like to welcome everyone to the 2011 season. Enclosed is our 2011 sales yard price list. This list is intended for the wholesale trade only and supersedes any other pricelist.

TERMS

Cash upon delivery unless credit is established prior to purchase. All credit purchases must be paid by the 25th of the following month. 1 ½% (18% per annum) on accounts not paid within the above terms.

GUARANTEE

We guarantee to sell healthy, true to name stock. We will not assume any responsibility once the plants have left the nursery.

TAGGING OF PLANT MATERIAL

All material tagged will be dated when tagged. Material that is not picked up within one week that has not been paid for will have the tag removed, no exceptions.

RETURNED CHECKS

A charge of \$30.00 per returned check will be charged. Two or more checks returned per year will result in a cash only status.

OVERDUE ACCOUNTS

Overdue accounts will be placed on a C.O.D basis until cleared.

DELIVERY POLICY

A delivery service is available. All deliveries are tailgate only. Customers are required to provide equipment and/or labor force to unload.

RETURNED MERCHANDISE

Any returned merchandise is subject to a restocking charge of 20% of the price billed. **NURSERY STOCK (PLANTS) ARE NOT RETURNABLE NO EXCEPTIONS.**

ATTENTION LANDSCAPERS!!

Please **DO NOT** send your customer to pick up or inspect nursery stock unless you plan to accompany them. Due to machinery and trucks in the yard we recommend children and animals (dogs) remain in your vehicle. Thank you.

If you need to pick up at times other than normal hours please call first to arrange a time.

Customers must properly tarp loads when applicable; we will assist you if we can. Mesh type canvas is recommended. **DO NOT** use plastic blue or green tarps, these tarps hold in heat and do not breathe, they will slap against the foliage damaging the plant. We sell the proper mesh canvas.

PLANTS FOR VARIOUS APPLICATIONS

DEER RESISTANT

- Berberis (barberry)
- Buxux (boxwood)
- Cercis (red bud)
- Continus (smoke bush)
- Cotoneaster
- Ilex (holly- certain varieties)
- Juniper (certain varieties)
- Magnolia
- Picea (spruce))
- Pieris (andromeda)
- Rhododendron (certain varieties)
- Syringa (lilac)
- Vinca minor

SHADE TOLERANT PLANTS

- TREES:** Cercis (red bud)
- Cornus (dog wood)
- Tsuga Canadensis (hemlock)
- SHRUBS:** Amelachier (shadblow)
- Berberis (barberry)
- Buxus (boxwood)
- Chamaecyperis (false cypress)
- Clethra
- Cornus (red twig dogwood)
- Euonymous (fortunei)
- Hamamelis (witch hazel)
- Hosta
- Hydrangea petiolaris (climbing)
- Ilex (holly)
- Kalmia (mnt. laurel)
- Leucothoe
- Ligustrum (privet)
- Lonicera (honeysuckle)
- Pachysandra
- Potentilla
- Pyracntha
- Rhododendron
- Taxus (yews)
- Thuja (arborvitae)
- Vaccinium (blueberry)
- Vinca minor

**WET AREAS
TREES**

**DRY AREAS
TREES**

Acer Rubrum (red maple)
 Amelanchier (shadblow)
 Pinus strobus (white pine)
 Quercus palustris (pin oak)
 Thuja (dark American arb)
 Salix (willow)
SHRUBS
 Clethra (summersweet)
 Cornus (red twig dogwood)
 Kalmia (mtn. laurel)
 Myrica (bayberry)
 Salix (willow)
 Viburnum (certain varieties)

Fraxinus (ash)
 Gleditsia (locust)
 Pseudotsuga taxifolia (douglas fir)
SHRUBS
 Berberis (barberry)
 Continus (smoke bush)
 Juniperis (juniper)
 Ligustrum (privet)
 Myrica (bayberry)
 Potentilla
 Yucca

USDA HARDINESS ZONES

<u>Zone</u>	<u>Range of Average Minimum Temperature</u>
3	-40F to -30F
4	-30F to -20F
5	-20F to -10F
6	-10F to 0F

Bilmar Nurseries is located in Zone 5. Zone 3 and 4 plants should not experience hardiness problems. Zone 5 plants may exhibit problems in winters where temperatures are often below -20F. We do sell some Zone 6 plants. Care should be used with these plants.

CONTAINER SIZING

The sizing of plant containers in the nursery industry is a total sham. One gallon pots do not hold 1 gallon of soil, etc. In general, but not always, our sizing is based on the following:

“Classic” container numbers with other equivalents:

<u>Nominal Size</u>	<u>Classic Pot #</u>
2.0 gallon	900
2.5 gallon	1000
3.0 gallon	1200
5.0 gallon	2000
7.0 gallon	2800

DEER REPELLENT

For many years we have been using *Thiram* in various formulations as a deer repellent with good results when applied correctly. Recent liquid *Thiram* formulations have not been labeled for animal repellent thus making it illegal to use them for such applications. A new product called *Defiant*, consisting of 75% *Thiram*, in what I would call minute granules, has worked very well for us in back-pack applications. We use warm water in the winter although this does not seem to be totally necessary. Our procedure is to put water in the sprayer, and then mix chemical with water in a wide mouth jar with lid so that it can be agitated by shaking. We then put it in a sprayer, add sticker (*Transfilm*) and further mix with high velocity water. We have used lesser amounts than suggested for our own economy, but we would think a landscaper would want to use the product as recommended. Possible negative aspects are a whitish film on the plants that would take new growth to totally cover. We do not sell this product, but can tell you where to buy it. In the last two winters the deer have eaten plants that they have never eaten before (Douglas Fir & PJM Rhododendron). WE ARE NOW AGGRESSIVELY FENCING OUR PROPERTIES

COMMON AND BOTANICAL NAME INDEX

Andromeda-Pieris-p.21	Blueberry-Vaccinium-p.27
Arboretum-Thuja-p.26	Boxwood-Buxus-p.9
Azalea-Azalea-p.8	Burning Bush-Euonymus-p.13
Barberry-Berberis-p.8	Butterfly Bush-Buddleia-p.9
Bayberry-Myrica-p.20	Cedar-Cedrus-p.11
Beech-Fagus-p.14	Cherry-Prunus-p.22
Birch-Betula-p.9	Clematis-Clematis-p.12

Cotoneaster-Cotoneaster-p.13
 Crabapple-Malus-p.19
 Cypress-Chamaecyparis-p.11
 Dogwood-Cornus-p.12
 Enkianthus-Enkianthus-p.13
 Euonymus-Euonymus-p.13
 Fairy Rose-Rosa-p.25
 Fir-Abies, Pseudotsuga-p.6, 23
 Forsythia-Forsythia-p.14
 Fothergilla-Fothergilla-p.15
 Harry Lauders-Corylus-p.13
 Hawthorn-Crataegus-p.13
 Hemlock-Tsuga-p.26
 Holly-Ilex-p.16
 Honeylocust-Gleditsia-p.15
 Honeysuckle-Lonicera-p.18
 Hydrangea-Hydrangea-p.15
 Inkberry-Ilex-p.16

 Juniper-Juniperus-p.17
 Lace Vine-Polygonum-p.22
 Larch-Larix-p.18
 Leucothoe-Leucothoe-p.18
 Lilac-Syringa-p.25
 Linden-Tilia-p.26
 Locust-Gleditsia-p.15
 Magnolia-Magnolia-p.18
 Maple-Acer-p.6

 Mountain Laurel-Kalmia-p.18
 Myrtle-Vinca-p.28
 Oak-Quercus-p.23

Pear-Pyrus-p.23
 Pine-Pinus-p.22
 Planetree-Platanus-p.22
 Plum-Prunus-p.22
 Potentilla-Potentilla-p.22
 Privet-Ligustrum-p.18
 Red Bud-Cercis-p.11
 Redwood-Metasequoia-p.19
 Rhododendron-Rhododendron-p.24
 Rose of Sharon-Hibiscus-p.15
 Rose-Rose-p.25
 Serviceberry-Amelanchier-p.8
 Siberian Cypress-Microbiota-p.20
 Smoke Bush-Cotinus-p.13
 Snowbell-Styrax-p.25

 Spirea-Spirea-p.25
 Spruce-Picea-p.20
 Spurge-Pachysandra-p.28
 Stewartia-Stewartia-p.25
 Summersweet-Clethra-p.12
 Sycamore-Platanus-p.22
 Tulip Tree-Liriodendron-p.18
 Viburnum-Viburnum-p.27
 Weigela-Weigela-p.27
 Willow-Salix-p.25
 Winterberry-Ilex-p.16
 Wisteria-Wisteria-p.28
 Witch Hazel-Hamamelis-p.15

 Yucca-Yucca-p.28

PLANT	SIZE	PRICE	ZONE
Abelia grandiflora John Creech	1 gal	6.00	
	3 gal	15.00	
Abies concolor, White(Concolor)Fir	6-7'	112.00	4
50hx30w blue, grey foliage			

	5-6'	98.00	
Pieris japonica (Japanese Andromeda)			5
'Browers Beauty'	3 gal	17.00	
	5 gal 18-24"	31.00	
'Dorothy Wyckoff'	3 gal 18-21"	18.00	
	3 gal 24-30"	28.00	
	7 gal	38.00	
'Mountain Fire'	24-30"	48.00	
	30-36"	60.00	
'Red Mill'	3 gal 18-21"	17.00	
	5 gal	31.00	
	5 gal 24-30"	37.00	
PLANT	SIZE	PRICE	ZONE
'Red Head'	3 gal	17.50	
	5 gal	31.00	
	4 gal 24-30"	28.00	
Pinus densiflora 'Oculus-Draconis'	5-6'	106.00	3
Dragons Eye Pine			
'Umbraculifera'	36-42"	93.00	
Pinus flexis 'Vanderwolfe'	5' we		4
Pinus koraiensis 'Oculus-Draconis'	4-5' hh	90.00	
Pinus muhgo (Muhgo Pine)	1 gal	9.75	3
	3 gal	16.00	
Pinus strobus (White Pine) semi sheared	4-5'	58.00	3
	5-6'	64.00	
	6-7'	87.00	
	7-8'	102.00	
	8-10'	161.00	
	10-12'	234.00	
Natural shear	4-5'	44.00	
Heavy shear	POR		
Pinus strobes 'nana' dwarf white pine	10 gal	150.00	3
	24-30" hh	70.00	
Pinus strobes 'pendula'	5-6'	95.00	3
Weeping white pine	7-8'	por	
Platanus acerfolia (American Sycamore)			4

Rhododendron 'maximum compacta'	5 gal		3
Rhododendron (small leaf)			4
'Aglo' light pink	3 gal-18-24"	20.00	
'Landmark' almost red	3 gal	18.00	
'Olga' peach pink	3 gal 24-30"	19.00	
'PJM' lavender	3 gal	18.00	
	3 gal 18-24"	20.00	
	18-24" b&b	18.00	
PLANT	SIZE	PRICE	ZONE
	3 gal 24-30"	28.00	
	7 gal	28.00	
'Purple Gem' dwarf, light purple	3 gal ba	18.00	
	18-21"	33.00	
'Ramapo' compact, purple	2 gal	15.00	
Rosa (Rose) assorted varieties	3 gal	15.00	
'knockout'	3 gal	18.00	
Rosa rugosa	1 gal	6.00	
	3 gal	13.00	
Salix alba 'Tristis'	2"	150.00	
Salix integra 'Hakuro Nishiki'	3 gal	15.00	
Salix Niobe (Golden Weeping Willow)	20 gal	100.00	5
	2-2.5"	152.00	
	3-3.5"	202.00	
Spirea assorted	1 gal	6.50	3
	2 gal	9.50	
	3 gal	14.00	
	2-3'	18.00	
	3-4'	22.00	
Stewardia pseudocamellia	6-7' ob		5
Styrax japonica (Japanese Snowbell)	1.5"		5
	2"		
Syringa 'Palabin' meyeri (Meyeri lilac)	3 gal	16.00	3
	24"	19.00	

	5 gal	20.00	
Syringa patula 'Miss Kim'	1 gal	10.00	3
	3 gal	16.00	
	5 gal	20.00	
Tree form	15 gal	118.00	
Syriga 'perica'Tinkerbell	2-3'	18.00	
PLANT	SIZE	PRICE	ZONE
Syringe reticulate (Japanese Tree Lilac)	10 gal		3
'Ivory Silk'	2"	178.00	
Syriga vulgaris (Common Lilac)	3 gal	17.00	3
Hyrid varieties	5 gal	25.00	
	2-3'	18.00	
	3'	25.00	
	3.5'	36.00	
	3-4'	29.00	
	4'	50.00	
	5'	65.00	
Thuja occidentalis 'nigra'	3-4'	20.00	3
Dark American arborvitae 30'	4-5'	26.00	
	5-6	43.00	
	6-7'	41.00	
	7-8'	50.00	
	8-9'	POR	
Thuja occidentalis 'Pyramidalis'	5-6'	POR	3
Pyramidal arborvitae 30'	6-7'	48.00	
	7-8'	POR	
	8-9'	POR	
	9-10'	POR	
Thuja occidentalis 'Little Giant'	2 gal		3
Thuja occidentalis 'Smarad'	5 gal 3'	22.00	3
(Emerald Green arborvitae) 15'	4-5'	30.00	
	5-6'	38.00	
	6-7'	45.00	
	7-8'	55.00	
	8-9'	POR	
Thuja occidentalis 'Rheingold'	3 gal	15.00	3

X rhyptidiophyloides 'allegany' white 10'	2-3'	25.00	
	4'	35.00	
X rhyptidiophyloides 'leather leaf' white 10'			
Tomentosum 'doublefile'	4-5'	45.00	
Tomentosum 'shasta'	30"	37.00	
PLANT	SIZE	PRICE	ZONE
Trilobum 'compactum alfredo'	30"	32.00	
Wiegelia floribunda	1 gal	8.50	5
Assorted varieties	3 gal	15.00	
	5 gal		
Wisteria floribunda assorted varieties	5 gal m	33.00	4
Wisteria 'Black Dragon'	2"	265.00	
Yucca assorted varieties	3 gal	17.00	5
Zelkova serrata 'Musashino'	2.5"	200.00	
PLANT	SIZE	PRICE	ZONE
Pachysandra: 100 in flat or 50 peat pots	Per flat	18.50	
Baltic Ivy: 100 in flat or 50 peat pots	Per flat	20.00	
Vinca (Myrtle): 50 in flat/2.25" peat pots	Per flat	21.50	
English Ivy: 50 in flat/2.25" peat pots	Per flat	20.00	
LANDSCAPE SUPPLIES	SIZE	PRICE	
TREE STAKES	6'		
	8'		
BARK MULCH			
Red, Black or Brown Dyed	Per yard	32.00	
Peat Moss (Large)	3.8 cu. Ft.	10.75	
TWINE			
Poly	1 lb.	3.00	
Sisal (untreated)	1 lb.	1.50	
Sisal (treated)	1 lb.	1.70	
Pinning Nails	1 lb.	3.00	
FERTILIZER			
19-19-19 with super urea	50 lb bag	14.00	
25-5-5 slow release nitrogen	50 lb bag	14.00	
10-10-14 acid loving plants with minors	50 lb bag	15.00	

BURLAP			
Treated	28x28	.55	
Treated or Lino	32x32	.70	
Untreated	32x32	.62	
Treated or Lino	36x36	.90	
Untreated	36x36	.80	
Treated or Lino	40x40	1.05	
Untreated	40x40	.95	
Treated or Lino	45x45	1.35	
Untreated	45x45	1.25	
Treated	48x48	1.55	
Untreated	48x48	1.40	
Treated (per linear yard)	54"	1.60	
Treated	54x54	1.90	
Untreated	54x54	1.70	
Untreated (per linear yard)	60"	1.90	
Treated or Lino	60x60	2.40	
Untreated	60x60	2.20	
Treated	72x72	3.80	
Untreated	72x72	3.40	
Treated	90x90	7.50	
Untreated	90x90	7.00	
Treated	108x108	9.50	
Untreated	108x108	9.00	
Untreated	120x120	15.00	
WIRE BASKETS (Closed Bottom)			
	20"	4.00	
	24"	4.35	
	26"	5.25	
	28"	5.70	
	32"	7.10	
	36"	8.30	
	38"	11.10	
	40"	13.00	
	44"	14.60	
	50"	22.40	
	60"	35.70	
STAR FORM BASKET			
#1 small	4 ends	2.00	
#2 medium	6 ends	2.75	
LANDSCAPE FABRIC (4oz professional)	3'x 50'	39.00	
	3'x 250'	97.00	
	4'x 250'	130.00	
	6'x 250'	195.00	

